

CUSTOMER SUCCESS STORY

- ⊕ At Epocrates, hiring managers have embraced the **Trovix Recruit™** technology to help them identify top industry talent quickly and efficiently.
- ⊕ With **Trovix Recruit™**, Epocrates has centralized their recruiting data, hiring managers and recruiters have more collaborative recruiting strategies, and they're able to hire top industry talent before their competition.

Epocrates, Inc., develops innovative clinical tools that help reduce medical errors, improve patient care and keep clinicians informed at the point of care. More than 500,000 healthcare professionals worldwide trust Epocrates applications for critical clinical information.

The Challenge

For two consecutive years, Epocrates has been named to the Inc. Magazine's "500 Fastest-Growing Private Companies" list. To support this continued growth, Epocrates needs to recruit for a broad range of expertise that includes technology developers, customer support staff and clinical editors in a tight talent market.

The Solution

In an effort to continue developing and delivering leading solutions for healthcare professionals, Epocrates tapped Trovix's innovative search and matching technology, Trovix Recruit, to streamline their HR processes and to find the most talented candidates in the industry. Epocrates appreciates the transparency and resourcefulness of the Trovix Recruit application, and the web-based system helps Epocrates simplify all of their hiring needs. Trovix Recruit has replaced the old-fashioned paper shuffling, hunting down managers for job descriptions, finding executives to review and sign requisitions, and keeping track of the string of emails to show approvals for each offer.

Epocrates has an open recruiting model; some proactive hiring managers use the system on their own, while others partner with recruiters to fill their positions. For hiring managers who want more staffing assistance, Trovix Recruit serves as a facilitator to ensure managers and recruiters keep in close collaboration about their positions.

Managers have limited time to follow-up on outstanding requisitions or offer letters. To combat these time-consuming tasks, Trovix Recruit allows Epocrates to easily view a job status, incoming resumes, candidate interview processes, and approval status at the click of a button. With all important recruiting information captured automatically, Epocrates can always keep an eye on staffing process, while eliminating past difficulties and time-consuming recruiting tasks.

Results

Whether it's corporate management making decisions, or hiring managers looking for candidates, Trovix Recruit centralizes information and presents it in a clear and understandable interface to allow critical hiring decisions to be made efficiently and with confidence. Trovix Recruit ultimately creates an effective and well-organized way for Epocrates to document their recruiting process while saving time and effort.

EPOCRATES®

"At first, hiring managers were asking 'why do I have to use Trovix?' but once we showed them how easy it was to create requisitions and post jobs, they were really happy to have the tool."

John Owens, Vice President of HR
EPOCRATES, INC.

Trovix, Inc. is a leading provider of intelligent search technology. Its award-winning first product, Trovix Recruit, combines intelligent, personalized search technology with a full-featured applicant tracking system to help companies recruit the best talent available faster, reduce their cost-per-hire, and streamline their workflow. Trovix customers include successful and growing ventures such as Palm, Stanford University, Hallmark, Salary.com, Trend Micro, Sunpower, VMware and Rambus. Headquartered in Silicon Valley, Trovix is backed by top-tier venture capital firms including 3i, Granite Ventures and USVP.

Trovix, Inc.
2151 Landings Drive
Mountain View, CA 94043
Phone: 650.605.4300
Fax: 650.967.1822
Toll-free: 866.487.6849
Web: www.trovix.com

Best Search. Best Workflow. Best Hires.