

- ⊕ From a database of over 5,000 resumes, TroviX Recruit identified the best qualified candidate for the job in just three clicks of the mouse. That person was hired for the job.
- ⊕ Two recruiters were able to fill 24 hard-to-find, skilled positions in less than two months using TroviX.

**LINKSYS®**  
A Division of Cisco Systems, Inc.

Linksys®, a division of Cisco Systems, Inc., is the leading global manufacturer of broadband, wireless, and networking hardware for home and Small Office/Home Office (SOHO) environments. Fueled by the explosion in the wireless industry, Linksys' hiring needs went through the roof. Linksys' recruiting team was steadfast in not compromising on hiring top talent. They demanded top quality results, didn't want to simply throw money at the problem of recruiting, and weren't sure that contract recruiters and agencies would be able to ramp up fast enough.

**The Challenge:** Linksys needed to hire large numbers of highly skilled people, and also wanted to keep their costs low. The system they had been using to coordinate their worldwide staffing and hiring processes had become unmanageable, as the influx of resumes completely eclipsed their recruiters' bandwidth. Good candidates were getting missed, and the process was taking too long.

**The Solution:** Linksys implemented TroviX Recruit™, a revolutionary search technology and full-featured applicant tracking system. Unlike traditional search tools, TroviX uses the same evaluation process a person does in reviewing a resume, even taking into account the unique preferences of different managers and departments. With TroviX, hiring managers see the best candidates as soon as the resumes are received, while the interest is highest. TroviX also provides recruiting work flow that makes the process of hiring faster and easier. The result enabled Linksys to dramatically improve their hiring efficiencies, and make sure that the best candidates for their positions weren't being overlooked or lost in the flood of resumes.

**Proof of Success:** In just two months, Linksys filled 24 positions using TroviX Recruit with top quality hires, and TroviX continues to help them focus their resources on actively recruiting top candidates.

When Linksys first started using TroviX Recruit, Linksys' Recruitment Manager used a job posting of a recently-filled job to demonstrate the search power of TroviX Recruit. The particular job had been recently filled after a lengthy sourcing exercise. Using only the posted job description, TroviX reviewed over 5,000 resumes and identified the best matched for the position in seconds. The top candidate identified by TroviX was the EXACT candidate Linksys had made an offer to for that position the week before.

“TroviX enables us to streamline and accelerate our hiring and find those perfect candidates with the very unique skill set that we are looking for.”

Liz Bacchi  
Recruitment Manager, Linksys

**troviX**

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